



## **DRA - Deutsche Regional Aircraft GmbH Q2 2020 Update - Appointment of VP Aircraft Sales Jose Costas**

As part of the ongoing development of its senior leadership team, DRA and sister company 328 Support Services GmbH, have appointed Jose Costas as the company's vice president of aircraft sales. Leveraging his significant aviation industry experience, Costas is responsible for all aircraft sales, including that of the D328eco™ aircraft and legacy D328® aircraft, as well as marketing and customer experience.

“We are delighted to welcome Jose to the team, and to put his skills to work making the most out of the company's opportunity to revolutionize aviation in the interest of affordable sustainability,” said DRA Managing Director Dave Jackson.

Costas brings to DRA 20 years of experience in the global aviation industry. Most recently, Costas held senior positions with Embraer S.A. in both the company's Commercial and Executive branches. Costas was responsible for sales, contracts management and aircraft deliveries (Brazil), as well as aircraft marketing and sales in Asia-Pacific, Europe, and the Middle East and Africa (EMEA).

“It is certainly one of the most challenging times for aviation in its history; however, I am equally certain that the industry will adapt and endure over time, especially as we capitalize on opportunities to innovate and bring more modern, reliable and cost-effective solutions like the D328 platform to market,” said Costas. “With a strong heritage and clear plans for the future, I know the D328 aircraft will be ideally positioned as the market rebounds.”

The primary focus of the DRA aircraft sales team is to promote the D328 platform to existing and potential customers in the domestic and regional airline community. The D328 already has a strong following in the “special mission” arena and the team is committed to developing these capabilities in parallel with passenger versions, including that of the D328eco. The technical mission for the D328eco is based on a commitment to more sustainable aviation with significant positive impacts on short-range regional transportation versus today's standard technologies. The D328eco delivers significant improvements in operational and maintenance costs as well as substantial reductions in overall carbon footprint.

The Regional Aircraft programme is led out of Oberpfaffenhofen Airport near Munich and planning work has commenced for establishment of the final assembly line at Leipzig Halle Airport. EIS remains in 2024 as presented in August 2019 in Leipzig.

On behalf of everyone at the Company, we wish health, safety and a quick recovery for all impacted around the world.

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### **About DRA GmbH:**

DRA GmbH, is a German company founded on the proud heritage of Dornier and Germany's reputation for engineering design, quality and innovation. DRA will enable future development of the Dornier 328, and exploit future technologies and capabilities to produce a more efficient, economic and environmentally friendly aircraft. DRA will address the needs and aspirations of future generations, for cleaner, safer and more efficient air travel - and protect our planet



**About 328SSG:**

328 Support Services GmbH (328SSG) is a subsidiary of Sierra Nevada Corporation, USA. It offers a broad spectrum of services to the aircraft industry. Employing over 170 aviation experts it supports more than 180 aircraft globally. Through its EASA Part 21J Design Organization (Category 1A) as well as its Part 21G Production Organisation (C1, C2 and D1 rating) and Part 145 Maintenance Organisation, 328SSG is able to support the aero industry on any project where design, certification, production or maintenance is required. Services offered include base and line aircraft maintenance, avionics installation, exterior painting, Part-M services, refurbishment, training services (part 147), STC design activities and bespoke VIP interiors including avionic & IFE upgrades. 328SSG is based at Oberpfaffenhofen Airport, near Munich.